



SBS PHILIPPINES CORPORATION

12 August 2022

PSE / MEDIA RELEASE: SBS REPORTS FIRST SEMESTER 2022 RESULTS (UNAUDITED)

SBS POSTS 51% REVENUE INCREASE IN THE FIRST SEMESTER OF 2022

SBS Philippines Corporation (SBS), one of the leading chemical distribution companies in the Philippines, announced its results for the first semester ended 30 June 2022. The Company reported significant growth across all market segments during the first semester 2022 versus its first semester 2021 result.

Results Overview

- First semester 2022 net sales amounted to P606.7 million, up by 51% from comparable semester of 2021 at P402.4 million.
- Second quarter 2022 net sales amounted to P318.0 million, up by 39% from comparable quarter of 2021 at P228.3 million, and 10% higher than the previous quarter confirming the sales uptrend for three consecutive quarters.
- Operating profit on consolidated basis grew by 80% in S1 2022 compared to S1 2021 driven by increase in sales volume and selling prices as well as favourable product mix.
- Realized a net income of P62.0 million for the first semester of 2022 compared to P213.4 million of net income in the first semester of 2021 which include one-time gain on sale of investment in subsidiary amounting to P240.2 million in 2021. Excluding the one-time gain, the first semester of 2021 could have registered a loss during the said period.

According to SBS' Vice-Chairperson and Chief Financial Officer, Aylene Y. Sytengco, "SBS has successfully navigated through the pandemic and come out stronger than ever. We are hitting new highs in sales revenue and operating margin, coupled with respectable cash flow from our operations. We are now ready to invest further for our future growth with available funding through internally generated funds as well

as credit facilities. We will continue to offer a wide product portfolio, reliable inventory, and efficient supply chain to serve our customers' requirements timely despite the on-going global logistic disruption that affects many of our peers in the market."

---Disclaimer. *This Announcement may contain forward-looking statements relating to the future performance of SBS that are based on the Company's current expectations, forecasts and assumptions and involve risks and uncertainties. Actual results may differ materially from those expressed in forward-looking statements and reported results should not be considered as an indication of future performance. Factors that can cause or contribute to such differences include, but are not limited to, changes in political, business and economic conditions, general economic downturn or crisis, major fluctuations in exchange rates, effect of business initiatives and management changes, changes in business strategy, shifts in customer demands and preferences, industry trends, changes in government regulations, and the Company's ability to deal with the increasingly competitive commercial environment. You are cautioned not to place undue reliance on these forward looking-statements which are based on the current view of management. The Company assumes no obligation to update such statements, except as required by law.*

About SBS Philippines Corporation (www.sbsph.com)

SBS Philippines Corporation (the "Company") is one of the major chemical trader-distributor in the Philippines supplying a diverse customer base of more than 1,800 customers with over 3,000 chemical products sourced from more than 500 suppliers.

The Company offers a comprehensive selection of chemical products to service its wide set of clientele in the following industries: (i) food ingredients, (ii) industrial, (iii) feeds and veterinary care, (iv) pharmaceutical, (v) personal care and cosmetics.

The Company's logistics infrastructure includes a network of 15 warehouse facilities located at 5 different sites in the greater manila area and the province of Bulacan, providing for a combined floor space of about 46,000 square meters and a storage capacity exceeding 18,000 MT. Its warehousing and distribution infrastructure provides for enormous flexibility to distribute a variety of products to a diverse set of customers and markets.

The Company's scale and distribution reach, combined with its diversified product offering, deep industry knowledge, and value-added services on logistics management provide the Company with a distinct competitive advantage as the "one-stop shop" resource for chemical requirements.

More information on SBS is available at the SBS website at www.sbsph.com.